

National Sheep Improvement Program

9785 Maroon Circle, #360

Englewood, CO 80112

Balance Sheet

As of September 2020

10/29/2020
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Assets		
Citywide 211010604	\$8,839.91	
Accounts Receivable	<u>\$28,165.20</u>	
Total Assets		<u>\$37,005.11</u>
Liabilities		
Accounts Payable	<u>\$7,195.10</u>	
Total Liabilities		\$7,195.10
Equity		
Retained Earnings	\$34,225.92	
Current Earnings	<u>(\$4,415.91)</u>	
Total Equity		\$29,810.01
Total Liability & Equity		<u>\$37,005.11</u>

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Profit & Loss [With Year to Date]

September 2020

10/29/2020
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	Selected Period	% of Sales	Year to Date	% of YTD Sales
Income				
Enrollment Fees	\$747.50	2.7%	\$32,847.00	22.6%
Data Fees	\$22,212.85	81.2%	\$60,759.55	41.8%
Ram Sale	\$0.00	0.0%	\$2,485.00	1.7%
Grant - ASI Let's Grow	\$4,400.00	16.1%	\$29,374.60	20.2%
Grant - NSIIC	\$0.00	0.0%	\$20,000.00	13.7%
Total Income	\$27,360.35	100.0%	\$145,466.15	100.0%
Cost Of Sales				
Gross Profit	\$27,360.35	100.0%	\$145,466.15	100.0%
Expenses				
Legal & Filing Fees	\$0.00	0.0%	\$10.00	0.0%
Data Charges - Australia	\$31,170.50	113.9%	\$58,259.28 ✓	40.1%
Ram Sale	\$0.00	0.0%	\$1,839.17 - TRADE	1.3%
Insurance	\$0.00	0.0%	\$5,426.00	3.7%
Denver Office Expenses	\$0.00	0.0%	\$10.62	0.0%
NSIIC - Director Support	\$2,250.00	8.2%	\$27,000.00 ✓	18.6%
ALB Operating Support Grant	\$2,250.00	8.2%	\$27,000.00 ✓	18.6%
Let's Grow - FY18/19	\$4,400.00	16.1%	\$5,112.60 - 4460 SOFT 712	3.5%
Let's Grow - FY19/20	\$0.00	0.0%	\$24,262.00 - 20000 LEADS	16.7%
Bank / Wire Fees	\$50.00	0.2%	\$195.00 - 4222 TRADE	0.1%
Credit Card Fees	\$40.64	0.1%	\$767.39	0.5%
Total Expenses	\$40,161.14	146.8%	\$149,882.06	103.0%
Net Profit/(Loss)	(\$12,800.79)	(46.8%)	(\$4,415.91)	(3.0%)