**NSIP** Meeting

Thursday – June 11, 2020

7 p.m. CST

Minutes submitted by Lisa Paris Weeks

Attendees: Matt Benz, Rusty Burgett, John Carlson, Alison Crane, Lynn Fahrmeier, Cody Hiemke, Tom Hodgman, Ben Lehfeldt, Jim Morgan, Brenda Reau, Mark Roembke, Bill Shultz, Todd Taylor, Jake Thorne, Lisa Weeks

Called Board Meeting to discuss the Center of the Nation sale:

- Current restrictions in Iowa include:
  - 50% capacity
  - Non-fair livestock show requirements
    - Must wear face masks
    - An empty pen must separate consignors
    - No food can be served
    - No bleachers or tailgaters
    - Outside chairs are discouraged
    - Sale personnel required to wear facial coverings
    - Auctioneer highly encouraged to wear facial covering
- Willoughby is ok with in person or online or live auction venue.
- Discussion points:
  - Live Sales are most successful
  - Follow similar events in the area and how they are organizing (lowa State Fair cancelled for 2020, though some independent fairs and shows are still occurring)
  - What type of online sale is the group interested in? Consignors Only in attendance but the sale online? How would/could transportation be arranged?
  - o For any online sale there must be time to get pictures and videos uploaded.
  - o Is our audience technically knowledgeable on how online sales work?
  - Should CNS go back to being a Producer Sale that runs on EBV's backed by NSIP?
  - o Live Sale is more profitable for Consignor but an Online Sale is safer during the pandemic.
  - During the 2019 CNS, there were 5 sales from online bidders with over 1000 viewers and 40 active bidders.
  - o If Board moves to hold online, should we consider a night per breed?
  - o If we have a Live sale, will we require Rusty to be present?
  - o At the time of the meeting, Universities are still under "no travel" policies.
  - o Rams over 6 months of age must have B. Ovis.
- Matt Benz moved to hold a Live Sale for the Center of the Nation. Brenda Reau seconded. Three voted yes, and eight voted no to a live sale.
- The sale committee will meet with Willoughby to transition the Center of the Nation sale to online sale for 2020.
- Ben Lehfeldt moved to adjourn. Jim Morgan seconded.