

NSIP Meeting

Thursday – July 9, 2015

7 p.m. CST

Minutes submitted by Lisa Weeks

Attendees: Ken Andries, Matt Beals, Tom Boyer, Rusty Burgett, John Carlson, Carl Ginapp, Cody Hiemke, Rodney Kott, Ron Lewis, Jim Morgan, Reid Redden, Mark Roembke, Andrew Shaffer, Bill Shultz, Mary Sorensen, Jerry Sorensen, Lisa Weeks, Walt Williams

Agenda:

- Secretary and Treasurer Reports
 - Walt Williams moved to accept the minutes from June and John Carlson seconded. Motion passed.
 - Walt Williams presented our current financials. John Carlson asked if the profit/loss presented is normal for this time of year. Walt explained that most of the loss presented is due to 2014 grant allocations that were not spent until 2015. Walt will add additional detail around the P/L in the body of future reports. Rodney moved to accept the Treasurer's report (below). Andrew seconded and motion passed.

All,

This is the revised treasurer's report for the end of June.

Per the board's request, from this point forward we will be reporting financials in 2 categories. The first category is for "Ordinary Operations". These are all sources of revenue and expense excluding the pass-through items described below.

The second category is for our "Pass-Through Operations". These are revenues and expenses that over extended periods (a few months to a couple years) will very nearly balance one another; primarily data fees and grant monies. Because the data fees which we collect from our members are only what we are charged by Sheep Genetics, there should be neither a profit nor a loss from this operation. The same theory holds for grants -- we spend only what we are given and only for specified activities. Again, over extended time, the Profit & Loss statement for the Pass Through Operations will be very close to zero dollars. Exceptions will be analyzed and reported as necessary.

Now then, for the month of June 2015, our Ordinary Operations showed a loss of \$2800. This over-run is planned and expected due to the recent hiring of our program director. As noted in the Executive Report, the American Lamb Board will start partial funding of the program director salary within a few weeks. Until then we'll be running a

small monthly deficit. Our Pass Through Operations showed a monthly loss of \$2300 because in June we paid some data fees to Sheep Genetics but off-setting revenue was collected in earlier months. We collect continuously but only send payments to Sheep Genetics quarterly.

For the fiscal year through June, our Ordinary Operations showed a loss of \$2300 (same reason as for the month of June) and our Pass-Through Operations were negative \$28,700. The primary driver of the YTD loss in Pass-Through is grant revenues that came to NSIP during 2014 but was not expensed until 2015.

Cash-on-hand at the end of June was \$20,680.

Respectfully submitted,
Walt Williams

- Executive Committee Report – Reid Redden
 - The EC discussed moving Rusty to 75% full time. In order to support the vision for NSIP, an annual income of \$75,000 will need to be budgeted. The EC committee is working on bringing two proposals to the board for reaching this goal.
 - Tom Boyer made the motion to move Rusty to 75% time. Cody Heimke seconded. Motion passed.
- Program Director Update – report attached at the end of the minutes. Key deliverables listed below.
 - Data submission to Sheep Genetics – when submitting files to Sheep Genetics please mark in subject line whether you are adding NEW data or just requesting updated EBVs. Rusty will follow up with Stephen to see if there is a documented SOP for this requirement.
 - There were 81 flocks that had not paid 2015 enrollment fees. Letters were sent and 16 flocks responded.
- Committee Reports
 - Technical Committee – Ron Lewis (full report attached at the end of the minutes)

In early June, a funding application was submitted to the USDA-NIFA Agriculture and Food Research Initiative Competitive Grants Program in the Food Security Challenge Area. It would support a large scale sheep genomics project that would involve close collaboration with NSIP and its member flocks. The grant application is entitled “Engaging young scholars in shaping new methods for genomic selection: integrating quantitative and molecular genetics using sheep as a model.” Approximately \$3 million in support is being sought. The USDA-NIFA review process is expected to be completed by Oct. 15, 2015, with funding decisions announced shortly thereafter.

- Promotion & Education Committee – Jerry Sorensen reported that NSIP will play a key role if we are to double our lamb consumption by 2020. (Full report included at end of minutes)
- There will be several educational seminars offered online -
 - EID Systems and how they can help NSIP
 - Program Updates
 - Roadmap Updates by Alan Culham
 - FDA Microbial ban
 - Using EBVs to improve flock productivity
- Goat Committee – Ken Andries – group is working to establish breed codes for the respective breeds. They discussed the need to establish breed codes within the NSIP ID number for herds to represent the major meat goat breeds. (Report attached below)
- Tom Boyer moved to adjourn.
- Next meeting scheduled for August 13, 2015 at 7 p.m. CST.

Reports Listed Separately on Minutes Page

Promotion and Education Committee – Jerry Sorensen

From: Jerry & Mary Sorensen [<mailto:wclones@harlannet.com>]

Sent: Thursday, July 09, 2015 6:06 PM

To: Carl Ginapp; James Morgan - Katahdin; John and Colleen Carlson; Hamilton Bros; Todd Taylor; Rodney Kott; Ken Andries; Triple L Farms; David Notter; Brad Anderson; Surber, Lisa; MARK ROEMBKE; Reid Redden; Tom Boyer & Casey Earl; Rusty Burgett; Matt & Amy Beals; Bill & Susan Shultz; Kathy Soder
Subject: Promo and Education Report

We have put advertising on hold pending funding. Rusty told me today that money has been obtain through Let's Grow, I believe, and should put us back on track for ads in the very near future.

In the meantime Terri has completed an article on Dr. Ron Lewis. She will submit it Monday for the next SIN. She said she was fascinated with Dr. Lewis career and knowledge and very happy with the article.

Finally In the conversation with Rusty today, he said he would like to become more involved with Promo and Education Committee. I, for one, welcome his input. One challenge he see is advertising to large commercial operations. Any ideas?

We will be setting up a booth at the Center of the Nation Sale. It will consist of the pop up banner and the current printed materials we have.

Respectfully,
Jerry Sorensen